

# **Training for Transformation**

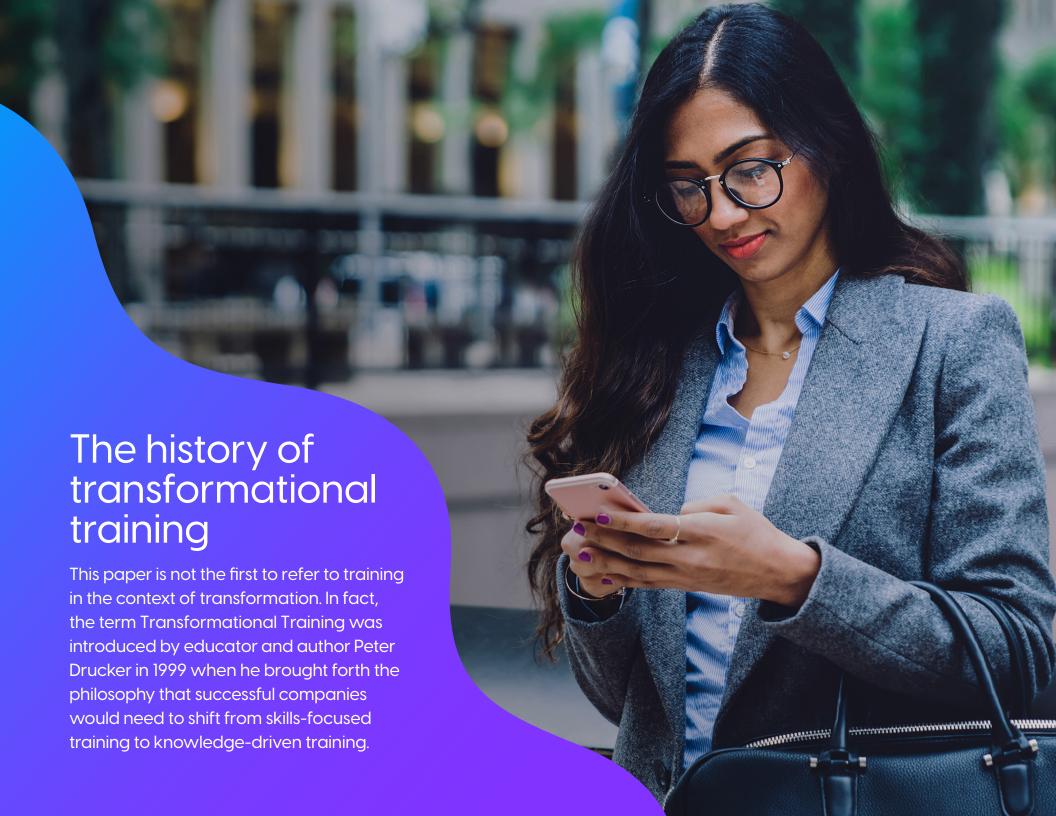
How to empower people to drive optimal organizational performance

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- Training for the transformation of your organization
- **Priorities for transformational** training: Ideas to consider
- **Next-Gen transformational** training technology
- Transformative features in the LMS



As we emerge from a truly transformative period in history – global pandemic, economic crisis, social unrest, and global political change – companies have been forced to examine how training has risen to new importance to keep people informed, engaged, and involved. Whether that means training initiatives for new health protocols or addressing the high priority for Diversity, Equity, and Inclusion (DE&I) efforts or reskilling people newly back to work in changed or different job functions – training is now about much more than checking a box for a required course. It's about transforming people for greater performance, and as a result, transforming organizations to greater success.

Companies can now transform through training. They can leverage learning to improve people's capabilities, deepen their purpose and commitment to the company and their careers, and ultimately enable themselves to be more adaptable and capable of success, no matter what changes take place in our increasingly fastpaced, interconnected world.



As Training Magazine describes, "Drucker's method features both a short- and long-term training focus as employees are given the tools to learn and the encouragement to self-manage their own upskilling, directing employees to the information they need when they need it. This creates a transformational culture, improving employee productivity by aligning training and corporate strategies. It's a simple shift but an important one: Training cannot be just about teaching a skill; it has to enable employees to perform at a higher level."

That was the origin of the idea, but taking it a step further, let's consider the evolution of Transformational Training. A lot has changed since 1999, obviously, especially technology. When this concept was introduced, no one could have predicted how rapidly technology would evolve and how it would affect every aspect of our lives, professionally and personally.

The term "digital transformation" didn't exist when Drucker launched his concept; (it's thought to have entered the business lexicon in the 2010s). He couldn't have known the impact that digital transformation would have on training – and how it would add another layer of meaning to his ideas on transforming how people work.



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**Training Magazine** 



The ability of companies to transform has been tested in recent years. Between the pandemic, protests, severe climate events, and other changes, every organization and every individual was forced to change in some way. Many businesses have pivoted to address new needs, and many workers found themselves in new roles or working from home. And, of course, training programs changed too, with in-person learning going remote and new training priorities displacing the old ones.

Agility has long been touted as one of the most important characteristics of an organization. When an organization can adapt quickly, they're more resilient, they innovate more, make changes more swiftly, and are more engaged with their employees.

According to McKinsey, agility starts at the top of any organization. Leadership must be willing to adapt and change, and so to encourage that mindset, it's important to look at the leadership training being provided to executives and future executives.

Old-school leadership training doesn't necessarily prize agility. Harvard Business Review reported that traditional executive

training tended to serve the perceived needs of the organization paying for it – companies interested in training the leaders that will best serve their own interests in the future

The pandemic, however, showed the business world the value of adaptability, and sparked creativity and innovation in executives. Leaders suddenly found themselves thinking on their feet and making snap decisions – and many of them liked it. Training Industry interviewed a cross-section of executives who said that the limits the pandemic put on them forced them to become more creative, communicative, and people-focused.

The skills executives said that helped them most weren't organization-specific skills, such as how to perform a specific task important to one company. They were people skills – adaptability, communication, and creativity – which helped them be agile in a crisis, and more importantly, helped their organizations become agile as well.



Investing in people's growth is investing in the company's growth. Because no matter how big or small, business transformation is always a people transformation. Learning is the catalyst to not only drive these transformations, but to also empower the workforce to persevere as new challenges and opportunities emerge.

Jill Popelka, President, SAP SuccessFactors in Wall Street Journal

While the transformation of leaders is important, it should also be noted that non-executive workers have changed, too. Many employees have learned to work differently, and many may be returning to jobs that don't look exactly like the ones they left more than a year ago. The world has changed, and workers will need (and often want) to change with it. An investment in their continuous learning is an investment in the company's success.



# Ideas to consider for learning programs and initiatives



# Learning agility

Offer training on how to prepare for and demonstrate agility. These courses should focus on how to learn from experience and apply that knowledge to perform in new situations. Extrapolating from experiences to navigate unfamiliar conditions may be innate for some, but in many cases, it can be a learned ability.



# **Digital** competencies

Optimize capabilities for managing data, moving between multiple devices, doing internet research, upholding data security protocols, troubleshooting digital challenges, etc. It cannot be assumed that people automatically know how to work with processes and systems. Training digital competency is critical.



# Team mindsets

Extend opportunities for teams to train together on better communication, cooperation, and integration. The power of an efficient group is immeasurable for most companies, saving time and effort, while also increasing employee job satisfaction and retention



# **Employee** well-being

Realize that this is no longer a "nice to have." Top-performing companies now recognize that if people aren't physically and mentally healthy, they cannot perform at their best. Also, remember that new environments and work conditions may remain stressful, so invest in and prioritize mental well-being as highly as traditional physical health and safety training.



## **Diversity, Equity** & Inclusion (DE&I)

Honor people's need to feel equal and included, regardless of race, gender, age, sexual orientation, religious affiliation, or other perceived differences. Organizations are strengthened by creating inclusive cultures where everyone can participate and perform at their best, without restraint or fear. Training is required to ensure that the entire organization supports this critical commitment.



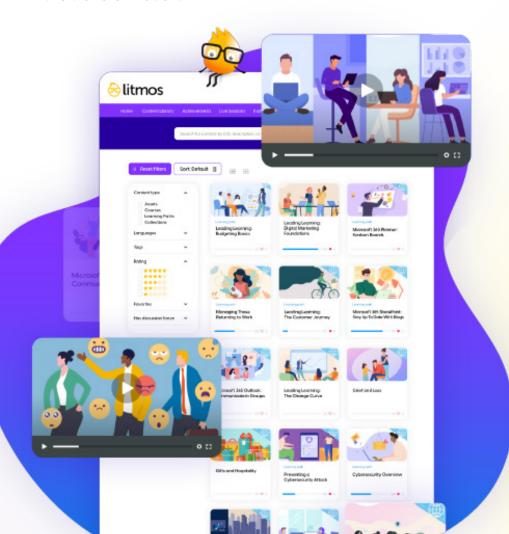
Then, along came 2020. If a company wasn't relying on its LMS to serve as the learning hub before, suddenly it had to. No choice, either transition all training programs and courses to digital or be forced to bring training to a halt.

Clearly, a global pandemic was not an ideal time to cut off the flow of information to employees, customers, and partners, especially critical information such as health and safety protocols, new policies and processes for how and where to work, new skills requirements for changed roles, etc.

The "new normal" happened very quickly. Top-performing organizations adapted in record time to deliver online learning across audiences and learner types. While this may have been jarring for many L&D departments, many good things came as a result. Organizations discovered that many learners actually prefer eLearning; they found that the outcomes were as effective as in-person and they realized major cost savings. Most importantly, it made it possible to deliver truly transformative training – and live up to the original promise of the concept: enable employees to perform at a higher level.

Now we know that a powerful LMS (and other integrated solutions) enable people to perform at their best. They get micro-learning in-the-flow of work. They get answers on-the-fly (often from a mobile device). They get personalized learning paths that progress their careers and their human development.

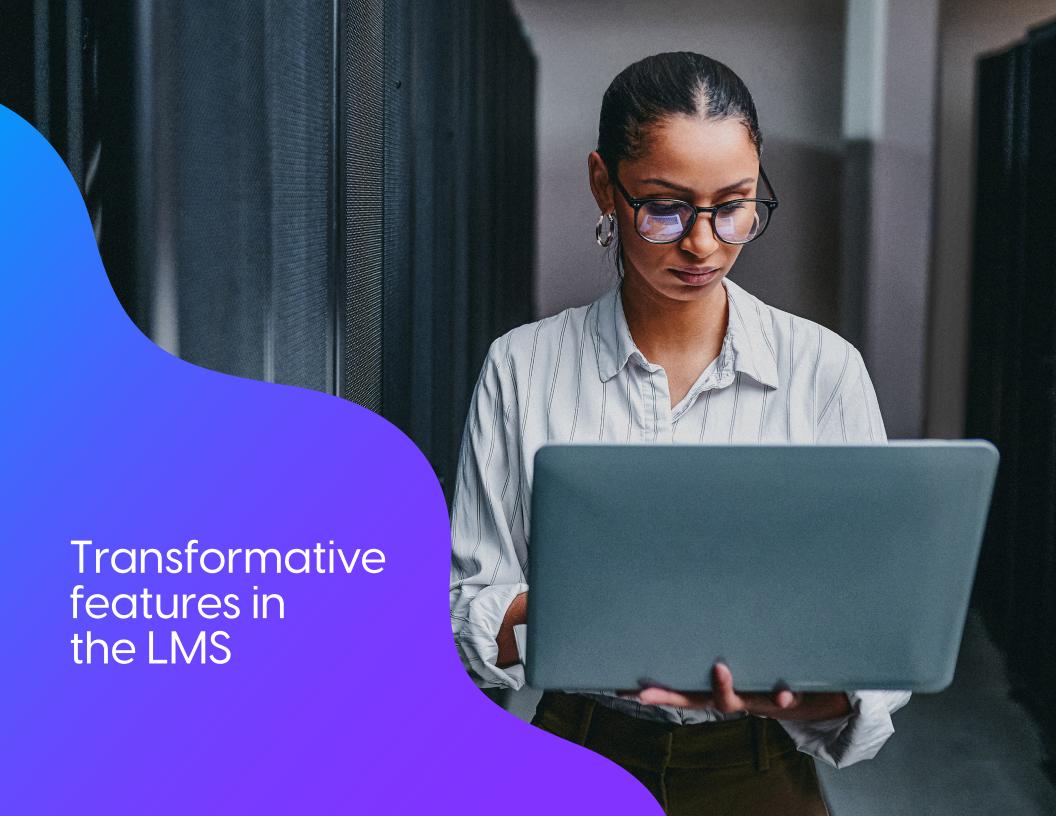
Behind it all: better, faster, smarter technology is driving the transformation.

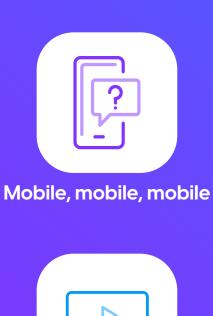


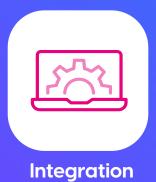


Applying transformational training practices enables organizations to empower their employees with the information they need, when they need it, ultimately driving business outcomes.

**Training Industry** 













Video assessments













### Mobile, mobile, mobile

It's so important that it's worth repeating. Learners want more mobility options but the stark truth is that fewer than a quarter of companies (only 23 percent, according to Brandon Hall Group) report that "most or all" of their learning material is mobile ready. It's time to transform that statistic and deliver on the massive potential of mobile learning.



# Integration

It's critical to integrate your LMS with the rest of your learning ecosystem, whether with the CRM system, HCM/HXM, web conferencing, eCommerce, and others to enable learning in the flow of work. Leading LMS providers offer out-of-the-box connectors and the ability to use open APIs to integrate on your own.



### **Gamification**

It's proven that you can improve engagement in the learning system simply by turning the education process into a game. It may seem elementary, but leaderboards and badges for completed courses do in fact get people to take training, enjoy some friendly competition, and have fun while they're at it.



#### Video assessments

It's a transformative experience for learners in roles such as sales, service, and customer support to record a video of themselves performing a task and upload it to the LMS for feedback. Al feedback offers calculations on pace of speech, use of keywords and filler words, and other programmable factors. Managers can view to provide personalized suggestions on how to improve.



# **Built-in content** authoring

It's no longer a requirement to have one or more external content creation applications. Now, your LMS should empower you to create dynamic and visually-appealing SCORM content within the system. The technology should be easy to use and designed to support everyone from the novice trainer to the expert instructional designer.



# **Custom branding**

It's essential to learner experience that you match the learning environment to your company's brand. With basic CSS and HTML knowledge, admins should be able to customize the LMS interface down to the finest details from fonts and colors to headers and footers and more. Also, dashboards should be configurable to meet the needs of different learner types.



# Global scalability

It's a global business environment today, so your LMS needs to support large numbers of users, anywhere in the world, at any time, and in multiple languages. Your LMS should enable you to start small if needed and scale up as your needs grow, adjusting as you increase your number of learners or expand into new areas of your business.



### Off-the-shelf content

It's not necessary to reinvent the wheel. Why create every course from scratch when you can utilize ready-to-access content for nonproprietary subject matter? You can save a lot of time by leveraging professionally-made courses on subjects such as compliance, sales mastery, service excellence, health and safety, stress management, wellbeing, and many more.



# Reporting/analytics

It's a key component to a successful learning program – the ability to measure performance and other outcomes, as well as tracking the basics such as course completions, test averages, content popularity, etc. Your LMS should include built-in, real-time reporting and analytics tools to help you understand the usage and effectiveness of your courses, content, and overall program.

# In conclusion

Technology is at the heart of the next generation of transformative training. And, it's never been more critical to business success. Leading companies are taking advantage of eLearning technology and cutting-edge content to deliver training that makes a difference for both individuals and the collective organization. It's being used to transform companies by improving how well people perform, as a result of deeper knowledge, broader understanding, and increased personal empowerment. Plus, today's transformational training not only affects employee performance, it can also improve customer experience and commitment from the extended enterprise via targeted training.

To end where we began: part of Drucker's theory was that employee knowledge is a company's most valuable asset but also the most underused. The first part hasn't changed. However, many companies are now recognizing and correcting the "underused" part and are using training to do it. They have an awesome and unprecedented set of tools available to make the most of their "most valuable asset." And many are doing it well.



# **About Litmos**

Litmos develops eLearning solutions for top-performing companies. An established leader in the market since 2007, Litmos solutions include an easy-to-use LMS platform with content authoring tools, a comprehensive learning content library, services to support success, and integrations with top workflow tools. Thousands of companies trust the solutions to create, curate, and connect learning content to employees, customers, and partners. The solutions are used by more than 30 million people in 150 countries, across 35 languages.

See for yourself how Litmos can dramatically change how you create & manage online learning.

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www.litmos.com/demo

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